BEFORE

### THE PUBLIC SERVICE COMMISSION OF

#### SOUTH CAROLINA

OCTOBER 15, 1996

IN RE: Application of Innovative Telecom
Corporation for a Certificate of Public
Convenience and Necessity to Provide
Intrastate Resold Telecommunications
Services within the State of
South Carolina.

ORDER
APPROVING
CERTIFICATE

This matter comes before the Public Service Commission of South Carolina (the "Commission") by way of the Application of Innovative Telecom Corporation ("Innovative" or the "Company") requesting a Certificate of Public Convenience and Necessity authorizing it to operate as a reseller of intrastate interexchange telecommunications services, including prepaid calling card services, in the State of South Carolina. The Company's Application was filed pursuant to S.C. Code Ann. §58-9-280 (Supp. 1995) and the Regulations of the Public Service Commission of South Carolina.

The Commission's Executive Director instructed Innovative to publish, one time, a prepared Notice of Filing in newspapers of general circulation in the affected areas. The purpose of the Notice of Filing was to inform interested parties of Innovative's Application and of the manner and time in which to file the appropriate pleadings for participation in the proceeding.

Innovative complied with this instruction and provided the Commission with proof of publication of the Notice of Filing. No Petitions to Intervene or protests were received by the Commission regarding Innovative's Application.

A hearing was commenced on September 17, 1996, at 11:00 a.m., in the Commission's Hearing Room. The Honorable Guy Butler, Chairman, presided. Innovative was represented by B. Craig Collins, Esquire. Florence P. Belser, Staff Counsel, represented the Commission Staff.

Timothy P. Bass, General Counsel for Innovative, appeared and offered testimony in support of Innovative's Application. The record reveals that Innovative is a Delaware corporation which is registered to do business in South Carolina as a foreign corporation. According to Mr. Bass, Innovative proposes to provide direct dial resold telecommunications services, including prepaid calling card services, to and from all points in the State of South Carolina Carolina. Mr. Bass explained the Company's request for authority to provide interexchange telecommunications services in South Carolina as a reseller. The record reveals the Company's services, operations and marketing procedures.

Mr. Bass also explained that Innovative possesses the technical, financial and managerial abilities to provide its services in South Carolina. Counsel for Innovative stated that the Company had made certain changes to its proposed tariff to comply with Commission guidelines and prior Orders.

After full consideration of the applicable law, the Company's Application, and the evidence presented at the hearing, the Commission hereby issues its findings of fact and conclusions of law:

## FINDINGS OF FACT

- 1. Innovative is incorporated under the laws of the State of Delaware and is licensed to do business as a foreign corporation in the State of South Carolina by the Secretary of State.
- 2. Innovative operates as a non-facilities based reseller of interexchange services and wishes to provide its services in South Carolina.
- 3. Innovative has the experience, capability, and financial resources to provide the services as described in its Application.

## CONCLUSIONS OF LAW

- 1. Based on the above findings of fact, the Commission determines that a Certificate of Public Convenience and Necessity should be granted to Innovative to provide intrastate interLATA service and to originate and terminate toll traffic within the same LATA, as set forth herein, through the resale of intrastate Wide Area Telecommunications Services (WATS), Message Telecommunications Service (MTS), Foreign Exchange Service, Private Line Service, or any other services authorized for resale by tariffs of carriers approved by the Commission.
- 2. The Commission adopts a rate design for Innovative for its resale services which includes only maximum rate levels for each tariff charge. A rate structure incorporating maximum rate

levels with the flexibility for adjustment below the maximum rate levels has been previously adopted by the Commission. <u>In Re:</u>

<u>Application of GTE Sprint Communications Corporation, etc.</u>, Order No. 84-622, issued in Docket No. 84-10-C (August 2, 1984).

- Innovative shall not adjust its rates below the approved maximum level without notice to the Commission and to the public. Innovative shall file its proposed rate changes, publish its notice of such changes, and file affidavits of publication with the Commission two weeks prior to the effective date of the changes. However, the public notice requirement is waived, and therefore not required, for reductions below the maximum cap in instances which do not affect the general body of subscribers or do not constitute a general rate reduction. In Re: Application of GTE Sprint Communications, etc., Order No 93-638, issued in Docket No. 84-10-C (July 16, 1993). Any proposed increase in the maximum rate level reflected in the tariff which would be applicable to the general body of the Company's subscribers shall constitute a general ratemaking proceeding and will be treated in accordance with the notice and hearing provisions of S.C. Code Ann. §58-9-540 (Supp. 1995).
- 4. Innovative shall file its revised maximum tariff and an accompanying price list within thirty (30) days of receipt of this Order. The revised tariff shall be consistent with the findings of this Order and shall be consistent with the Commission's Rules and Regulations.
  - 5. Innovative is subject to access charges pursuant to

Commission Order No. 86-584, in which the Commission determined that for access purposes resellers should be treated similarly to facilities-based interexchange carriers.

- 6. With regard to the Company's resale of service, an end-user should be able to access another interexchange carrier or operator service provider if the end-user so desires.
- 7. Innovative shall resell the services of only those interexchange carriers or LECs authorized to do business in South Carolina by this Commission. If Innovative changes underlying carriers, it shall notify the Commission in writing.
- 8. With regard to the origination and termination of toll calls within the same LATA, Innovative shall comply with the terms of Order No. 93-462, Order Approving Stipulation and Agreement, in Docket Nos. 92-182-C, 92-183-C, and 92-200-C (June 3, 1993).
- 9. Innovative shall file surveillance reports on a calendar or fiscal year basis with the Commission as required by Order No. 88-178 in Docket No. 87-483-C. The proper form for these reports is indicated on Attachment A.
- 10. With regard to Innovative's debit card, or prepaid calling card, the Commission requires, as a condition of offering debit card services, the Company to post with the Commission a bond in the form of a Certificate of Deposit worth \$5,000 drawn in the name of the Public Service Commission of South Carolina or a surety bond in the amount of \$5,000. The Certificate of Deposit shall be drawn on federal or state chartered banks or savings and loan associations which maintain an office in this state and whose

accounts are insured by either the FDIC or the Federal Savings and Loan Insurance Corporation. A surety bond shall be issued by a duly licensed bonding or insurance company authorized to do business in South Carolina. This condition may be reviewed in one year.

- 11. If the Company sells its debit cards to retail establishments for resale of the debit card, and the retailer of the debit cards deviates from the suggested retail price as filed in the tariff, or as approved by the Commission in a special promotion, then the Company will withdraw its cards from that retail outlet. This Commission strongly suggests that the Company enter into written agreements with its South Carolina retail outlets regarding this policy of abiding by suggested retail pricing prior to the outlet marketing the card.
- 12. Innovative shall, in compliance with Commission
  Regulations, designate and maintain an authorized utility
  representative(s) who is (are) prepared to discuss on a regulatory
  level, customer relation (complaint) matters, engineering
  operations, and tests and repairs. In addition, Innovative shall
  provide in writing to the Commission the name of the authorized
  representative(s) to be contacted in connection with general
  management duties, as well as for emergencies which occur during
  non-office hours. Innovative shall file with the Commission the
  names, addresses, and telephone numbers of these representatives
  within thirty (30) days of receipt of this Order. Further,
  Innovative shall promptly notify the Commission in writing of any

changes regarding these representatives.

13. This Order shall remain in full force and effect until further Order of the Commission.

BY ORDER OF THE COMMISSION:

Chairman

ATTEST:

Executive Director

(SEAL)

# ANNUAL INFORMATION ON SOUTH CAROLINA OPERATIONS FOR INTEREXCHANGE COMPANIES AND AOS'S

| COME            | PANY NAME   |
|-----------------|---|
|                 | FEI NO.   |
| ADDF            | RESS  |
|                 |   |
| CITY            | Y, STATE, ZIP CODE PHONE NUMBER   |
| (1)             | SOUTH CAROLINA OPERATING REVENUES FOR THE 12 MONTHS ENDING DECEMBER 31 OR FISCAL YEAR ENDING  |
| (2)             | SOUTH CAROLINA OPERATING EXPENSES FOR THE 12 MONTHS ENDING DECEMBER 31 OR FISCAL YEAR ENDING  |
| (3)             | RATE BASE INVESTMENT IN SOUTH CAROLINA OPERATIONS* FOR 12 MONTHS ENDING DECEMBER 31 OR FISCAL YEAR ENDING   |
| *               | THIS WOULD INCLUDE GROSS PLANT, ACCUMULATED DEPRECIATION, MATERIALS AND SUPPLIES, CASH WORKING CAPITAL, CONSTRUCTION WORK IN PROGRESS, ACCUMULATED DEFERRED INCOME TAX, CONTRIBUTIONS IN AID OF CONSTRUCTION AND CUSTOMER DEPOSITS. |
| (4)             | PARENT'S CAPITAL STRUCTURE* AT DECEMBER 31 OR FISCAL YEAR ENDING  |
| *               | THIS WOULD INCLUDE ALL LONG TERM DEBT (NOT THE CURRENT PORTION PAYABLE), PREFERRED STOCK AND COMMON EQUITY.   |
| (5)             | PARENT'S EMBEDDED COST PERCENTAGE (%) FOR LONG TERM DEBT AND EMBEDDED COST PERCENTAGE (%) FOR PREFERRED STOCK AT YEAR ENDING DECEMBER 31 OR FISCAL YEAR ENDING  |
| (6)             | ALL DETAILS ON THE ALLOCATION METHOD USED TO DETERMINE THE AMOUNT OF EXPENSES ALLOCATED TO SOUTH CAROLINA OPERATIONS AS WELL AS METHOD OF ALLOCATION OF COMPANY'S RATE BASE INVESTMENT (SEE #3 ABOVE).                              |
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